

WASTREN ADVANTAGE, INC.

D-U-N-S® 78-646-7159

Headquarters 1571 Shyville Rd, Piketon, OH 45661 Phone 970 254-1277

Comprehensive Report

Purchase Date: 08/10/2015 Last Update Date: 10/27/2014 Attention: r7library

Executive Summary

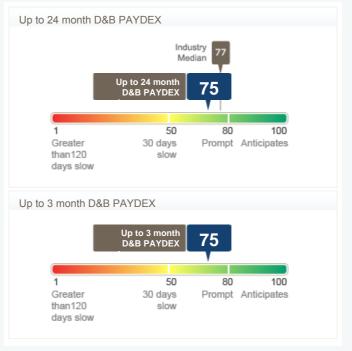
Company Info

Year Started1992Employees480Control Year2006Employees Here30 at this locationCEOSTEVE MOORE, PRES-CEOSales (Estimated)\$105,000,000

D&B Rating



D&B PAYDEX®



Predictive Analytics



The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000).

Financial Stress Class	3
Financial Stress Score	1,473
Highest Risk	1,001
Lowest Risk	1,875



The Credit Score class of 3 for this company shows that 5.80% of firms with this classification paid one or more bills severely delinquent.

Credit Score Class	3
Credit Score	513
Highest Risk	101
Lowest Risk	670

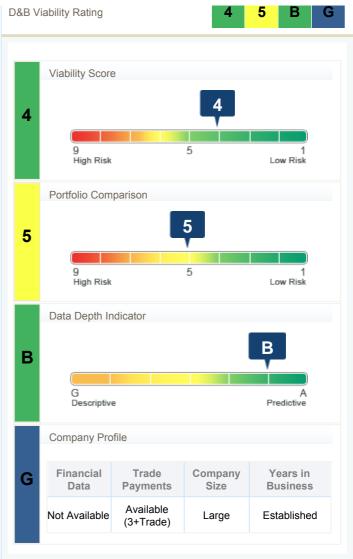
Credit Limit Recommendation

Risk Category

D&B Viability Rating

D&B Viability Rating





Business Information

Credit Capacity Summary Business Summary Branch & Division YES **1R3 D&B** Rating **SECURED** Financing SIC 4959 **Prior D&B** 1R3 Sanitary services, Composite Credit Appraisal Rating facilities support services, **Rating Date** 10/07/2014 engineering services **NAICS** 562998 Payment Activity 3 2 USD All Other (based on 54 experiences) Limited Fair Good Hiah Miscellaneous Waste Average High \$9,268 Management Credit Services Highest 90,000 **History Status CLEAR** Credit 423,600 **Total Highest** Credit

D&B Viability Rating

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.





Viability Score 4



Compared to All US Businesses within D&B Database:

- · Level of risk: Low Risk
- Businesses ranked 4 have a probability of becoming no longer viable: 5%
- Percentage of businesses ranked 4: 14%
- Across all US businesses, the average probability of becoming no longer viable: 14%

5

Portfolio Comparison



Compared to all Businesses within the same MODEL SEGMENT:

Model Segment: Established Trade Payments

- · Level of risk: Moderate Risk
- Businesses ranked 5 within this model segment have a probability of becoming no longer viable: 5%
- Percentage of businesses ranked 5 within this model segment: 11%
- Within this model segment, the average probability of becoming no longer viable: 5%

B

Data Depth Indicator



Data Depth Indicator Details:

- √ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- √ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

You have the ability to influence the confidence of the viability assessment by asking the business to report more information to D&B at https://iupdate.dnb.com/iUpdate/

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Company Profile

Not Available	Available (3+Trade)	Large	Established
Financial Data	Trade Payments	Company Size	Years in Business

Company Profile Details:

- Financial Data: Not Available
- Trade Payments: Available (3+Trade)
- Business Size: Large (Employees:50+ or Sales: \$500K+)
- Years in Business: Established (5+)



Business History

Officers STEVE MOORE, PRES-CEO;

JIM GARDNER, EXEC V PRES; KEITH TUCKER, V PRES-BUS DEV;

THOMAS KAUPAS, CFO; GLENN HENDERSON, COO

Directors THE OFFICER(S)

As of 10/27/2014

The Idaho Secretary of State's business registrations file showed that Wastren Advantage, Inc. was registered as a Corporation on January 2, 1992.

Business started 1992. Present control succeeded 2006. 53% of capital stock is owned by Steve Moore. 38% of capital stock is owned by Jim Gardner.

RECENT EVENT:

On July 23, 2012, Doug Gels, GM, stated that Wastren Advantage Inc., doing business as WAI, Piketon, OH, a subsidiary of Wastren Inc., Grand Junction, CO, has acquired Geo-Tech Polymers LLC, Westerville, OH, on June 14, 2012. With the acquisition, Geo-Tech Polymers LLC will now be a subsidiary of Wastren Advantage Inc. In addition, Doug Collins was appointed as President of Geo-Tech Polymers LLC. Wastren Advantage Inc. will expand Geo-Tech's production at a facility in Waverly, OH, operated by WAI's production partner Hadsell Chemical Processing LLC, Waverly, OH. Geo-Tech's include tier one and tier two automobile parts suppliers, CD/DVD recyclers, post-consumer electronic waste recyclers, food container packaging suppliers, and various other commercial clients that use high value polymers in their operations. Terms were not disclosed. Further details are unavailable.

STEVE MOORE. Graduated Shawnee State University in 1992 with a BS degree. President and CEO of Wastren Advantage, Inc. since 2005, Steve Moore is a Juris Doctor with a Bachelor of Science in Natural Science, and an Associate of Science in Plastic/Chemical Engineering Technology. Prior to his current position he held several senior management positions including being responsible for the Portsmouth Gaseous Diffusion Plant Site Services and Waste Management contracts. Mr. Moore has over 15 years of combined technical and project management experience in all aspects of environmental management.

JIM GARDNER. Graduated Michigan University with a BS degree. With a Bachelor of Science in Civil Engineering, Mr. Gardner has over 27 years of business operations and senior project management experience with federal contracts involving all facets of facility support services, logistics support, environmental services, and construction support worldwide for the U.S. Department of Energy, U.S. Department of Defense and other government agencies. As WAIs Executive Vice President, Mr. Gardner directs and coordinates activities of project operations, or sales, or major division of business organization, and aides the Chief Executive Officer in formulating and administering company policies.

KEITH TUCKER. With a Master of Science in Environmental Engineering and a Bachelor of Science in Environmental Engineering Technology, Keith Tucker is a Certified Project Management Professional with over 13 years of business development, project management and consulting experience in the Federal environmental remediation, waste management and decontamination and decommissioning markets. As WAIs Vice President of Business Development, Mr. Tucker directs all aspects of capture management, knowledge management, sales, and marketing, and assists the Chief Executive Officer with all corporate Strategic Planning Initiatives.

THOMAS KAUPAS. Antecedents not available.

GLENN HENDERSON. Glenn Henderson is a certified Project Management Professional (PMP) accredited through the Project Management Institute (PMI). Mr. Hendersons professional experience includes over 27 years working in project management and field operations in the commercial nuclear power industry, numerous DOE facility remediation projects, as well as international environmental remediation projects. Mr. Hendersons primary functions include the day to day direction of operations with a strong emphasis on performance, continuous improvement, and safe project execution. Additionally, Mr. Henderson guides WAI in the development and maturity of the WAI management organization to ensure future growth and success. Mr. Henderson reports directly to the Chief Executive Officer.

Business address has changed from 1862 Shyville Rd Ste 212, Piketon, OH, 45661 to 1571 Shyville Rd , Piketon, OH, 45661.

Business name has changed from Wastren Remediation Inc. to Wastren Advantage Inc., on December 9, 2005.

Government Activity Summary

Activity Summary	
Borrower	No
Administrative Debt	No
Grantee	No
Party Excluded from Federal Programs	No
Public Company	N/A
Contractor	Yes
Importer/Exporter	N/A

Possible candidate for socioed	onomic program consideration
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Labor Surplus Area	YES (2015)
Small Business	N/A
Women Owned	N/A
8(A) Firm	Yes
Minority Owned	Yes

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Operations Data



As of 10/27/2014

Description: Provides sanitary services (60%). Provides facilities support management services (25%). Provides engineering services

15%).

Has 100 account(s). Terms are Net 30 days. Sells to commercial concerns and the government. Territory: United States.

Nonseasonal.

Employees: 480 which includes officer(s). 30 employed here.

Facilities: Occupies premises in a building.

Industry Data

SIC		NAICS	
Code	Description	Code Description	
49590000	Sanitary services, nec	562998	All Other Miscellaneous Waste Management Services
87440000	Facilities support services	561210	Facilities Support Services
87110000	Engineering services	541330	Engineering Services

Family Tree

Branches Domestic

WASTREN ADVANTAGE, INC. (D-U-N-S®:61-655-9337)

761 VETERANS AVE, KEVIL, KY 42053-9000 WASTREN ADVANTAGE, INC. (D-U-N-S®:62-638-9444)

9444) 1215 N 1ST ST # 102, GRAND JUNCTION, CO 81501-2102 WASTREN ADVANTAGE, INC. (D-U-N-S®:03-462-7673)

659 EMORY VALLEY RD, OAK RIDGE, TN 37830-7764 WASTREN ADVANTAGE, INC. (D-U-N-S®:07-919-4227)

880 PANCHERI DR STE 814, IDAHO FALLS, ID 83402-3344 WASTREN ADVANTAGE, INC. (D-U-N-S®:00-688-3794) 100 WIPP RD, LENOIR CITY, TN 37771-7570

Subsidiaries Domestic

GEO-TECH POLYMERS, LLC (D-U-N-S®:00-180-0197) 300 WESTDALE AVE, WESTERVILLE, OH 43082-8962 WASTREN - ENERGX MISSION SUPPORT, LLC; (D-U-N-S®:83-126-9688) AKA: WEMS 1571 SHYVILLE RD, PIKETON, OH 45661-9201

This list is limited to the first 25 branches, subsidiaries, divisions and affiliates, both domestic and international. Please use the Global Family Linkage Link above to view the full listing.

Financial Statements

Key Business Ratios (Based on 13 establishments)

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	8.4	UN



Return on Net Worth	UN	23.2	UN
Short Term Solvency			
Current Ratio	UN	3.2	UN
Quick Ratio	UN	2.3	UN
Efficiency			
Assets Sales	UN	46.6	UN
Sales / Net Working Capital	UN	7.9	UN
Utilization			
Total Liabs / Net Worth	UN	56.9	UN

Most Recent Financial Statement

As of 10/27/2014

Statement Source

Accountant: Cherry, Bekaert & Holland, LLP, Virginia Beach, VA.

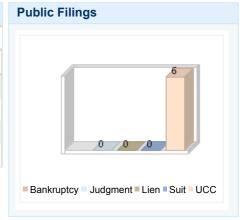
On OCT 27 2014 James Gardner, Exec V Pres, deferred financial statement.

James Gardner submitted the following interim figures dated OCT 27 2014:

Sales for 2013 were \$105,000,000.

Indicators

Public Filings Summary			
The following data includes both open and closed filings found in D&B's database on this company			
Record Type	No. of Records	Most Recent Filing Date	
Judgment	0		
Lien	0		
Suit	0		
UCC	6	08/19/2014	



The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Full Filings

UCC Filings				
Collateral	All Assets	Latest Info	08/19/2014	
Filing No.	B201411445934	Received		
Where Filed	SECRETARY OF STATE/UCC DIVISION, BOISE, ID	Туре	Original	
Secured Party	PNC BANK, NATIONAL ASSOCIATION, PITTSBURGH, PA	Date Filed	08/15/2014	
Debtor	WASTREN ADVANTAGE, INC.			
Collateral	All Assets	Latest Info	08/19/2014	
Filing No.	B201411445327	Received		
Where Filed	SECRETARY OF STATE/UCC DIVISION, BOISE, ID	Туре	Original	
Secured Party	PNC BANK, NATIONAL ASSOCIATION, PITTSBURGH, PA	Date Filed	08/14/2014	
Debtor	WASTREN ADVANTAGE, INC.			
Collateral	All Assets	Latest Info	05/01/2006	



Filing No.	B200610033826	Received	
Where Filed	SECRETARY OF STATE/UCC DIVISION, BOISE, ID	Туре	Original
Secured Party	WACHOVIA BANK, N.A., ATLANTA, GA	Date Filed	04/14/2006
Debtor	WASTREN ADVANTAGE, INC.		
Collateral	All Inventory - All Account(s) - All Equipment	Latest Info	07/24/2012
Filing No.	B201211100301	Received	
Where Filed	SECRETARY OF STATE/UCC DIVISION, BOISE, ID	Туре	Original
Secured Party	BRANCH BANKING AND TRUST COMPANY, CHESAPEAKE, VA	Date Filed	07/09/2012
Debtor	WASTREN ADVANTAGE, INC.		
Filing No.	6627344	Latest Info Received	09/02/2014
Original UCC Filed Date	07/09/2012	Туре	Termination
Where Filed	SECRETARY OF STATE/UCC DIVISION, BOISE, ID	Date Filed	08/19/2014
Secured Party	BRANCH BANKING AND TRUST COMPANY, CHESAPEAKE, VA	Original Filing No.	B201211100301
Debtor	WASTREN ADVANTAGE, INC.		
Collateral	Inventory including proceeds and products - Account(s) including proceeds and products - Timber including proceeds and products -	Latest Info Received	06/24/2011
Pillo v Ma	Chattel paper including proceeds and products - and OTHERS	Туре	Original
Filing No.	OH00150886198	Date Filed	06/13/2011
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH		
Secured Party	BRANCH BANKING AND TRUST COMPANY, PORTSMOUTH, VA		
Debtor	WASTREN PROPERTIES, LLC		

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. Additional UCC and SLJ filings for this company can be found by conducting a more detailed search in our Public Records Database.

Commercial Credit Score



Incidence of Delinquent Payment	
Among Companies with This Class	5.80%
Average Compared to All Businesses	10.20%
Credit Score Percentile	60
Credit Score	513
Number of Payment Experiences	54

Key Factors

- Higher risk industry based on delinquency rates for this industry
- Recent amount past due
- Higher risk region based on delinquency rates for this region
- Variable Paydex over last 12 months
- Limited business activity signals reported in the past 12 months
- Limited time under present management control

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.



- The Credit Score Percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Credit Score Percentile Norms Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Financial Stress Score



Financial Stress Score Percentile	
Financial Stress National Percentile	48
Financial Stress Score	1473
Probability of Failure with This Score	0.24%
Failure per 10K	24/10,000
Average Failure Rate within D&B database	0.48%
Failure per 10K	48/10,000
Number of Payment Experiences	54

Key Factors

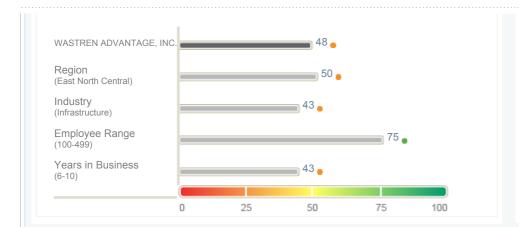
- Composite credit appraisal is rated fair.
- · UCC Filings reported.
- · High number of inquiries to D&B over last 12 months.
- Low proportion of satisfactory payment experiences to total payment experiences.
- Unstable Paydex over last 12 months.
- Limited time under present management control

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Financial Stress Percentile Comparison





- Higher risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Advanced Paydex + CLR

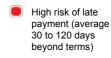
D&B PAYDEX®

Shows the D&B PAYDEX scores as calculated up to 3 months and up to 24 months of payment experiences.



When weighted by dollar amount, payments to suppliers average 8 Days Beyond Terms. Based on payments collected over last 3 months.





Medium risk of late payment (average 30 days or less beyond terms)

 Low risk of late payment (average prompt to 30+ days sooner)

Payment Trend	unchanged *
Payments Within Terms	83%
Average High Credit	\$9,268

Total Payment Experiences for the HQ	54
Total Placed for Collection	0
Largest High Credit	\$90,000

create the recommended limits

Highest Now Owing	\$90,000
Highest Past Due	\$5,000

Credit Limit Recommendation



Recommendation Date	08/10/2015
Conservative Credit Limit	\$600,000
Aggressive Credit Limit	\$1,000,000
Key Factor	
Risk is assessed using D&B's scoring methodology a	and is one factor used to

PAYDEX Yearly Trend

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Sanitary services, facilities support services, engineering services, based on SIC code 4959.

compared to payments three months ago





Note

- Current PAYDEX[®] for this Business is 75, or equal to 8 days beyond terms.
- The 24 month high paydex is 80.0, or equal to GENERALLY WITHIN terms.
- The 24 month low paydex is 59.0, or equal to 23 DAYS BEYOND terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile.
- Industry lower quartile represents the performance of the payers in the 25th percentile.

Payment Habits

Credit Extended	% of Payments Within Terms	No. of Payment Experiences	Total Amount USD
Over \$100,000	0%	0	\$0
50,000-100,000	100%	3	245,000
15,000-49,999	38%	4	80,000
5,000-14,999	87%	8	57,500
1,000-4,999	89%	18	30,000
Under 1,000	84%	12	4,600

Payment Summary

Based on up to 24 months of payments

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 54 payment experiences in D&B's file, with 35 experiences reported during the last three month period. The highest Now Owes on file is \$90,000. The highest Past Due on file is \$5,000.

All Industries



Industries	Total				Days Slow (%)			
madatics	Received	Total Amounts	Largest High Orealt	Terms (%)	0-30	31-60	61-90	90
Whol misc profsn eqpt	4	\$5,500	\$2,500	68	9	0	23	
Telephone communictns	4	2,500	1,000	100	0	0	0	
Whol electrical equip	2	76,000	75,000	100	0	0	0	
Industrial launderer	2	25,000	20,000	10	90	0	0	
Misc equipment rental	2	12,500	10,000	60	40	0	0	
Misc business service	2	3,250	2,500	100	0	0	0	
Ret mail-order house	2	2,600	2,500	100	0	0	0	
Misc business credit	2	500	250	100	0	0	0	
Refuse system	1	90,000	90,000	100	0	0	0	
Whol const/mine equip	1	80,000	80,000	100	0	0	0	
Whol plumb/hydronics	1	30,000	30,000	50	50	0	0	
Mfg hydraulic cement	1	15,000	15,000	100	0	0	0	
Computer system desgn	1	15,000	15,000	0	100	0	0	
Mfg computers	1	10,000	10,000	100	0	0	0	
Help supply service	1	7,500	7,500	100	0	0	0	
Nonclassified	1	7,500	7,500	100	0	0	0	
Whol lumber/millwork	1	7,500	7,500	100	0	0	0	
Mfg public bldg furn	1	5,000	5,000	100	0	0	0	
Radiotelephone commun	1	5,000	5,000	100	0	0	0	
Mfg hardware	1	2,500	2,500	100	0	0	0	
Newspaper-print/publ	1	2,500	2,500	100	0	0	0	
Mfg fabricated rubber	1	2,500	2,500	100	0	0	0	
Mfg industrial gases	1	2,500	2,500	100	0	0	0	
Street/hwy builder	1	1,000	1,000	100	0	0	0	
Whol service paper	1	1,000	1,000	50	50	0	0	
Ret stationery	1	1,000	1,000	50	50	0	0	
Testing laboratory	1	1,000	1,000	50	50	0	0	
Whol chemicals	1	750	750	50	50	0	0	
Mfg process controls	1	750	750	100	0	0	0	
Custom programming	1	750	750	100	0	0	0	
Natnl commercial bank	1	250	250	0	0	100	0	
Executive office	1	100	100	0	100	0	0	
Trucking non-local	1	100	100	100	0	0	0	
Short-trm busn credit	1	50	50	0	100	0	0	

Category	Total Received	Total Dollar Amounts	Largest High Credit
Cash experiences	5	\$950	\$750
Payment record unknown	3	5,550	5,000
Unfavorable comments	0	0	0
Placed for Collection	0	0	0



Detailed Paymen	t History					
Date Reported	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sa within(month
July 2015	Ppt	\$80,000	\$2,500	\$0	N/A	
	Ppt	7,500	7,500	0	N/A	
	Ppt	5,000	0	0	N/A	4-
	Ppt	2,500	2,500	0	N/A	
	Ppt	2,500	250	0	Lease Agreemnt	
	Ppt	1,000	0	0	N/A	4-
	Ppt	1,000	1,000	0	N/A	
	Ppt-Slow 30	30,000	50	50	N/A	
	Ppt-Slow 30	5,000	2,500	500	N/A	
	Ppt-Slow 30	1,000	0	0	N/A	6-1
	Ppt-Slow 30	1,000	500	250	N/A	
	Slow 30	20,000	7,500	5,000	N/A	
	(013)Satisfactory	2,500	0	0	N/A	6-1
	(014)	100	0	0	Cash account	
June 2015	Ppt	90,000	90,000	0	N/A	
	Ppt	75,000	35,000	0	N30	
	Ppt	15,000	10,000	0	N/A	
	Ppt	7,500	7,500	2,500	N/A	
	Ppt	5,000	5,000	0	N/A	
	Ppt	2,500	2,500	0	N/A	
	Ppt	2,500	0	0	N/A	4
	Ppt	2,500	0	0	N30	4
	Ppt	1,000	0	0	N/A	4
	Ppt	1,000	750	0	N30	
	Ppt	1,000	0	0	N/A	6-1
	Ppt	750	0	0	N/A	
	Ppt	750	0	0	N/A	6-
	Ppt	250	0	0	N/A	
	Ppt	100	100	0	N/A	
	Ppt-Slow 30	10,000	10,000	0	N/A	
	Ppt-Slow 30	1,000	0	0	N/A	4
	Ppt-Slow 30	1,000	0	0	N/A	2
	Ppt-Slow 30	750	0	0	N/A	6-
	(034)	0	0	0	Cash account	2
May 2015	Slow 30	15,000	0	0	N/A	2
March 2015	Ppt	10,000	0	0	N/A	6-
	Ppt	250	0	0	Lease Agreemnt	6-
Eebruary 2015	Slow 30	50	0	0	N/A	6-1
,	(039)	750	0	0	Cash account	
January 2015	Ppt	1,000	0	0	N/A	6-1
,	Slow 60	250	0	0	N/A	6-1
October 2014	(042)	5,000	0	0	N30	6-1
	(043)	500	0	0	N/A	6-1
September 2014	(044)	50	0	0	N/A	0-1
Copiciliber 2014	(077)	30	U	U	111/71	



	Ppt	500	0	0	N/A	6-12
	Ppt	100	0	0	N30	6-12
	Ppt	0	0	0	N/A	6-12
	(049)	50	0	0	Cash account	1
June 2014	(050)	50	0	0	Cash account	1
May 2014	Slow	100	100	0	N/A	1
February 2014	Ppt	750	0	0	N30	6-12
	Ppt-Slow 60+	2,500	0	0	N30	6-12
November 2013	Ppt	7,500	0	0	N/A	6-12

Lines shown in red are 30 or more days beyond terms

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.